Message Text

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PAGE 01 STATE 115689 ORIGIN EB-08

INFO OCT-01 EUR-12 NEA-11 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15 NSC-05 /067 R

DRAFTED BY EB/OA/AVP:JMROBERTS:PMA APPROVED BY EB/OA/AVP:AJWHITE NEA/IAI:JMCBRIDE

-----034301 060859Z /21

R 060008Z MAY 78 FM SECSTATE WASHDC TO AMEMBASSY TEL AVIV INFO AMEMBASSY ROME AMEMBASSY BRUSSELS

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ROME PASS RCAA

E.O. 11652: N/A

TAGS: EAIR, IS

SUBJECT: LOCKHEED AIRCRAFT PRESENTATION TO EL AL

REF: TEL AVIV 5269 AND 5874

- 1. LOCAL LOCKHEED REP WAS INFORMED OF EL AL'S DESIRE FOR A L-1011 SALES PITCH PRIOR TO MAY 18. (FYI: THIS REP ALSO INFORMED DEPARTMENT OFFICER THAT LOCKHEED HAD YET TO RECEIVE ANY TELEX FROM EL AL). LOCKHEED WILL NOTIFY EL AL OF THEIR DESIRE TO MEET WITH THEM ON OR ABOUT MAY 11.
- 2. LOCKHEED SHARES EMBASSY'S SUSPICIONS, BUT NOT BECAUSE LIMITED OFFICIAL USE

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OF HOD. INSTEAD, THEY FEAR THAT EL AL'S CHAIRMAN IS IN THE A-300 CAMP AND THAT HOD, WHO LOCKHEED REPORTS FAVORS A TRIJET OVER THE 2 ENGINE A-300, MAY IN FACT BE DOING LOCKHEED A GOOD TURN. LOCKHEED ALSO INFORMED DEPARTMENT OFFICER THAT THEY APPRECIATE THE EMBASSY'S INITIATIVE IN PASSING THE INFORMATION IN REFTEL. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: TRADE PROMOTION, AIRCRAFT, NEGOTIATIONS

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Disposition Comment: 25 YEAR REVIEW

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Disposition Remarks:
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Subject: LOCKHEED AIRCRAFT PRESENTATION TO EL AL

TAGS: EAIR, IS, LOCKHEED, EL AL AIRLINES

To: TEL AVIV Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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